



STAFF REPORT

DATE: July 24, 2020
FOR: Finance Committee
SUBJECT: Preliminary Financial Statements dated June 30, 2020

RECOMMENDATION

Receive and file.

DISCUSSION

Attached for your records are preliminary GRF financial statements dated June 30, 2020. Please review and advise if you have any questions. The Treasurer will present these financial results at your upcoming Board Meeting on August 4, 2020.

Prepared By: Betty Parker, Chief Financial Officer

ATTACHMENT(S)

ATT 1 – Department Head Update
ATT 2 – Financial Statements
ATT 3 – Variance Report for Revenue & Expenses

MEMORANDUM

To: GRF Finance Committee
 From: Betty Parker, CFO
 Date: July 24, 2020
 Re: Department Head Update

Financial Highlights

- **SUMMARY:** For the YTD period ending June 30, 2020, GRF was better than budget by nearly \$1.2 million, primarily due to the closure of facilities and services since mid-March in response to the Covid-19 pandemic.

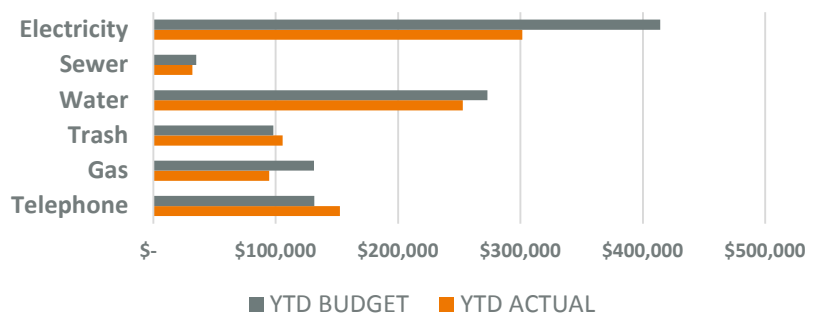
INCOME STATEMENT (in Thousands)			
	Actual	Budget	Variance
Assessment Revenues	\$15,711,130	\$15,710,798	\$332
Other Revenues	6,084,915	6,647,909	(562,662)
Expenses	19,049,575	20,776,301	1,726,726
Revenue / (Expense)	\$2,746,469	\$1,582,406	\$1,164,064

- **COMPENSATION:**

Actual compensation and related costs came in 8% below budget at \$11 million. Staffing was reduced through employee furloughs beginning mid-March due to the Covid-19 pandemic. For GRF, the most significant impacts were in Recreation, Security, and Maintenance.

Budget			Variance	
	Comp.	Related	Total	
All Units				
Operating	\$9,214,484	\$2,797,146	\$12,011,630	\$998,034 8.3%
Reserves	0	0	0	\$0 0.0%
TOTAL	\$9,214,484	\$2,797,146	\$12,011,630	\$998,034 8.3%

- **UTILITIES:** Overall, utilities are tracking 13% favorable to budget, with expenditures of \$939K through June. Favorable variance due to lower expenditures to date for golf course irrigation due to heavy rainfall March and April. Further, a savings occurred in electricity and natural gas due to facility closures during COVID-19 pandemic. Savings were partially offset by increased data service needs, reflected in Telephone.



Discussions

2020 Budget: On February 4, 2020, the Board approved a spending limit on certain capital plan projects, totaling \$1.8 Million. These funds will remain in reserve as a potential offset for other priorities.

2021 Budget: On July 22, 2020, the GRF Business Planning Committee met to review Version 1 of the proposed 2021 Business Plan. Recommendations were taken to the GRF Board, which met the same day. Changes and directives will be included in the next version of the budget, which will be televised on August 17, 2020.

Section 5500 Update: Due to Covid-19 orders, information required for Board review of monthly financials is being provided to all board members via email. Further, a programming change was made to AX in May segregating A/P and Cash reserve fund transactions and balances from operating funds on the balance sheet. The change has allowed Board members to approve reserve expenditures prior to payment beginning in June.

Insurance Update: Property valuation for the community was completed by Duff & Phelps. Farmers has declined to make a proposal on the Laguna Woods Village insurance program due to market conditions and will re-visit the option of working with our broker in the future. Beecher Carlson reached out to incumbents and presented a renewal strategy update to All Boards All Directors on Monday, July 20, 2020, indicating significant increases driven by the markets for both casualty and property lines.

Investment Update: Based on current market conditions, the portfolio target allocations were adjusted modestly by SageView in early April to shift from corporate bonds to intermediary Treasury bonds. The GRF portfolio balance has grown from \$19,046,693 on 12/31/19 to \$19,731,136 as of June 30, 2020, representing a gain of \$684,443 or 3.6%.

Calendar

The following scheduled meetings will be held remotely during COVID-19 stay home orders:

- August 4, 2020 @ 9:30 a.m. GRF Board Meeting
- August 17, 2020 @ 10:00 a.m. GRF Special Board Meeting – 2021 Budget Review (TV6)
- August 19, 2020 @ 1:30 p.m. GRF Finance Committee
- August 20, 2020 @ 9:30 a.m. GRF Board Agenda Prep
- September 1, 2020 @ 9:30 a.m. GRF Board Meeting (includes budget approval)

July 2020							August 2020							September 2020						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4							1			1	2	3	4	5
5	6	7	8	9	10	11	2	3	4	5	6	7	8	6	7	8	9	10	11	12
12	13	14	15	16	17	18	9	10	11	12	13	14	15	13	14	15	16	17	18	19
19	20	21	22	23	24	25	16	17	18	19	20	21	22	20	21	22	23	24	25	26
26	27	28	29	30	31		23	24	25	26	27	28	29	27	28	29	30			
							30	31												

Golden Rain Foundation of Laguna Woods
Statement of Revenues & Expenses - Preliminary
6/30/2020
(\$ IN THOUSANDS)

		CURRENT MONTH			YEAR TO DATE			PRIOR YEAR	TOTAL
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET
Revenues:									
Assessments:									
1	Operating	\$2,313	\$2,313		\$13,877	\$13,877		\$14,048	\$27,754
2	Additions to restricted funds	306	306		1,834	1,834		1,452	3,668
3	Total assessments	<u>2,619</u>	<u>2,618</u>		<u>15,711</u>	<u>15,711</u>		<u>15,499</u>	<u>31,422</u>
Non-assessment revenues:									
4	Trust facilities fees	135	309	(174)	1,450	1,857	(407)	1,865	3,714
5	Golf green fees	125	126	(1)	516	758	(241)	657	1,515
6	Golf operations	28	15	14	101	108	(7)	112	249
7	Merchandise sales	22	25	(2)	124	150	(26)	141	300
8	Clubhouse rentals and event fees	(10)	55	(65)	158	334	(177)	377	675
9	Rentals	12	6	6	71	74	(3)	63	109
10	Broadband services	469	427	42	2,503	2,559	(56)	2,326	5,119
11	Investment income	29	36	(7)	191	218	(27)	282	437
12	Unrealized gain/(loss) on AFS investments	26		26	588		588	354	
13	Miscellaneous	29	97	(67)	382	589	(207)	583	1,173
14	Total non-assessment revenue	<u>866</u>	<u>1,096</u>	<u>(230)</u>	<u>6,085</u>	<u>6,648</u>	<u>(563)</u>	<u>6,760</u>	<u>13,290</u>
15	Total revenue	<u>3,485</u>	<u>3,714</u>	<u>(230)</u>	<u>21,796</u>	<u>22,359</u>	<u>(563)</u>	<u>22,259</u>	<u>44,711</u>
Expenses:									
16	Employee compensation and related	1,740	1,974	234	11,014	12,012	998	11,580	24,079
17	Materials and supplies	137	142	6	835	1,034	199	831	1,910
18	Cost of goods sold	15	16	1	85	96	11	90	191
19	Rental unit and guest suite direct costs				1		(1)		
20	Community Events	1	36	35	118	200	82	210	457
21	Utilities and telephone	175	207	32	939	1,083	143	975	2,352
22	Fuel and oil	26	43	18	183	261	77	262	522
23	Legal fees	45	29	(16)	122	174	52	284	348
24	Professional fees	99	52	(47)	332	399	67	348	724
25	Equipment rental	15	20	5	118	111	(7)	106	222
26	Outside services	115	182	67	827	1,085	258	872	2,186
27	Repairs and maintenance	34	48	14	363	359	(4)	295	821
28	Other Operating Expense	38	71	32	232	402	171	270	869
29	Income taxes		2	2		12	12	1	25
30	Property and sales tax	1	9	8	76	51	(25)	77	105
31	Insurance	152	120	(32)	914	718	(196)	641	1,436
32	Cable Programming/Copyright/Franchise	369	317	(52)	1,895	1,931	36	2,596	3,862
33	Investment expense		3	3	6	21	14	23	41
34	Net Allocation to Mutuals	(288)	(258)	29	(1,490)	(1,575)	(84)	(1,229)	(3,161)
35	Uncollectible Accounts		1	1		8	8	5	15
36	(Gain)/loss on sale or trade	(5)	(6)		51	(34)	(85)	3	(68)
37	Depreciation and amortization	447	447		2,429	2,429		2,269	2,429
38	Total expenses	<u>3,114</u>	<u>3,454</u>	<u>340</u>	<u>19,050</u>	<u>20,776</u>	<u>1,727</u>	<u>20,509</u>	<u>39,363</u>
39	Excess of revenues over expenses	<u>\$371</u>	<u>\$261</u>	<u>\$110</u>	<u>\$2,746</u>	<u>\$1,582</u>	<u>\$1,164</u>	<u>\$1,750</u>	<u>\$5,348</u>

Golden Rain Foundation of Laguna Woods
Operating Statement
6/30/2020
GOLDEN RAIN FOUNDATION

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Revenues:					
Assessments:					
Operating					
41001000 - Monthly Assessments	\$13,877,146	\$13,876,814	\$332	0.00%	\$27,753,628
Total Operating	13,877,146	13,876,814	332	0.00%	27,753,628
Additions To Restricted Funds					
41001500 - Monthly Assessments - Contingency Fund	382,080	382,080	0	0.00%	764,160
41005000 - Monthly Assessments - Equipment Fund	1,451,904	1,451,904	0	0.00%	2,903,808
Total Additions To Restricted Funds	1,833,984	1,833,984	0	0.00%	3,667,968
Total Assessments	15,711,130	15,710,798	332	0.00%	31,421,596
Non-Assessment Revenues:					
Trust Facilities Fees					
41006500 - Trust Facilities Fees	1,450,000	1,856,850	(406,850)	(21.91%)	3,713,700
Total Trust Facilities Fees	1,450,000	1,856,850	(406,850)	(21.91%)	3,713,700
Golf Green Fees					
42001000 - Golf Green Fees - Residents	468,077	634,500	(166,423)	(26.23%)	1,269,000
42001500 - Golf Green Fees - Guests	47,963	123,000	(75,037)	(61.01%)	246,000
Total Golf Green Fees	516,040	757,500	(241,460)	(31.88%)	1,515,000
Golf Operations					
42002000 - Golf Driving Range Fees	20,822	17,500	3,322	18.98%	70,000
42003000 - Golf Cart Use Fees	69,886	80,994	(11,108)	(13.72%)	162,000
42004000 - Golf Lesson Fees	7,480	7,500	(20)	(0.27%)	15,000
42005000 - Golf Club Storage Fees	2,745	2,400	345	14.38%	2,400
42005500 - Golf Club Rental Fees	0	24	(24)	(100.00%)	50
Total Golf Operations	100,933	108,418	(7,485)	(6.90%)	249,450
Merchandise Sales					
41501000 - Merchandise Sales - Pro Shop	53,558	97,500	(43,942)	(45.07%)	195,000
41501500 - Merchandise Sales - Warehouse	11,377	0	11,377	0.00%	0
41502500 - Merchandise Sales - Fitness	290	660	(370)	(56.06%)	1,330
41503500 - Merchandise Sales - Broadband	7,509	15,648	(8,139)	(52.01%)	31,300
41504800 - Merchandise Sales - Fuel & Oil	40,831	0	40,831	0.00%	0
41505000 - Bar Sales	10,672	36,000	(25,328)	(70.36%)	72,000
Total Merchandise Sales	124,237	149,808	(25,571)	(17.07%)	299,630
Clubhouse Rentals and Event Fees					
42501000 - Clubhouse Room Rentals - Residents	88,263	163,362	(75,099)	(45.97%)	326,755
42501500 - Clubhouse Room Rentals - Exception Rate	2,517	33,168	(30,651)	(92.41%)	66,356
42502000 - Clubhouse Event Fees - Residents	63,372	135,234	(71,862)	(53.14%)	276,690
42502500 - Clubhouse Event Fees - Non Residents	640	0	640	0.00%	0
42503000 - Village Greens Room Rentals - Residents	2,568	2,100	468	22.29%	4,200
42503500 - Village Greens Room Rentals - Non Residents	467	498	(31)	(6.29%)	1,000
Total Clubhouse Rentals and Event Fees	157,827	334,362	(176,535)	(52.80%)	675,001
Rentals					
43001000 - Garden Plot Rental	26,731	44,600	(17,870)	(40.07%)	50,000
43001500 - Shade House Rental Space	396	400	(4)	(1.00%)	400
45506500 - Rental Fee	15,070	0	15,070	0.00%	0
48001500 - Lease Revenue	29,160	29,160	0	0.00%	58,320
Total Rentals	71,357	74,160	(2,804)	(3.78%)	108,720
Broadband Services					
45001000 - Ad Insertion	334,707	492,498	(157,791)	(32.04%)	985,000
45001500 - Premium Channel	175,989	199,998	(24,009)	(12.00%)	400,000
45002000 - Cable Service Call	37,780	49,830	(12,050)	(24.18%)	99,670
45002500 - Cable Commission	52,021	28,494	23,527	82.57%	57,000
45003000 - High Speed Internet	831,734	799,998	31,736	3.97%	1,600,000
45003500 - Equipment Rental	933,640	933,996	(356)	(0.04%)	1,868,000
45004000 - Video Production	29,874	24,996	4,878	19.51%	50,000
45004500 - Video Re-Production	297	996	(699)	(70.18%)	2,000
45005000 - Message Board	10,150	9,498	652	6.86%	19,000

Golden Rain Foundation of Laguna Woods
Operating Statement
6/30/2020
GOLDEN RAIN FOUNDATION

	Actual	Budget	YEAR TO DATE VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
45005500 - Advertising	96,665	18,996	77,669	408.87%	38,000
Total Broadband Services	2,502,857	2,559,300	(56,443)	(2.21%)	5,118,670
Investment Income					
49001000 - Investment Income - Nondiscretionary	10,818	40,062	(29,244)	(73.00%)	80,145
49002000 - Investment Income - Discretionary	180,348	178,248	2,100	1.18%	356,494
Total Investment Income	191,166	218,310	(27,144)	(12.43%)	436,639
Unrealized Gain/(Loss) On AFS Investments					
49008100 - Unrealized Gain/(Loss) On Available For Sale Investments	588,409	0	588,409	0.00%	0
Total Unrealized Gain/(Loss) On AFS Investments	588,409	0	588,409	0.00%	0
Miscellaneous					
43501000 - Horse Boarding Fee	33,399	32,292	1,107	3.43%	64,584
43501500 - Horse Feed Fee	13,691	14,346	(655)	(4.56%)	28,700
43502000 - Horse Trailer Parking Fee	0	480	(480)	(100.00%)	480
43502500 - Horse Lesson Fee - Resident	3,403	12,630	(9,227)	(73.06%)	25,260
44002000 - Bridge Room Fee - Guests	12,380	31,092	(18,712)	(60.18%)	62,193
44002500 - Parking Fees - Non Residents	16,185	60,000	(43,815)	(73.03%)	120,000
44003000 - Class Fees	37,738	71,918	(34,180)	(47.53%)	142,920
44003500 - Locker Rental Fee	3,931	5,109	(1,178)	(23.05%)	5,552
44004500 - Clubhouse Labor Fee	4,339	19,544	(15,205)	(77.80%)	38,800
44005500 - Clubhouse Catering Fee	5,458	10,422	(4,964)	(47.63%)	20,855
44006000 - Tickets Sales - Residents	0	0	0	0.00%	805
44006500 - Sponsorship Income	1,400	16,998	(15,598)	(91.76%)	34,000
44008000 - Club Group Organization Registration Fee	4,700	0	4,700	0.00%	0
46001000 - RV Storage Fee	55,912	49,998	5,914	11.83%	100,000
46002000 - Traffic Violation	35,026	30,000	5,026	16.75%	60,000
46003500 - Security Standby Fee	233	2,250	(2,017)	(89.66%)	4,500
46004000 - Estate Sale Fee	450	1,998	(1,548)	(77.48%)	4,000
44501000 - Additional Occupant Fee	95,060	112,500	(17,440)	(15.50%)	225,000
44503500 - Resale Processing Fee	1,800	7,500	(5,700)	(76.00%)	15,000
44504000 - Resident Id Card Fee	3,750	12,498	(8,748)	(70.00%)	25,000
44506000 - Photo Copy Fee	19,619	39,996	(20,377)	(50.95%)	80,000
44506500 - Auto Decal Fee	10,810	39,996	(29,186)	(72.97%)	80,000
47001500 - Late Fee Revenue	7,417	14,514	(7,097)	(48.90%)	29,050
47002800 - Fuel & Oil Administrative Fee	5,400	0	5,400	0.00%	0
46005500 - Disaster Task Force	764	1,500	(736)	(49.07%)	3,000
49009000 - Miscellaneous Revenue	9,225	1,620	7,605	469.44%	3,250
Total Miscellaneous	382,091	589,201	(207,110)	(35.15%)	1,172,949
Total Non-Assessment Revenue	6,084,915	6,647,909	(562,994)	(8.47%)	13,289,759
Total Revenue	21,796,045	22,358,707	(562,662)	(2.52%)	44,711,355

Expenses:

Employee Compensation

51011000 - Salaries & Wages - Regular	5,992,569	6,550,458	557,890	8.52%	13,245,311
51021000 - Union Wages - Regular	1,430,936	1,691,054	260,118	15.38%	3,410,137
51041000 - Wages - Overtime	70,208	99,766	29,558	29.63%	200,767
51051000 - Union Wages - Overtime	17,684	28,254	10,570	37.41%	56,537
51061000 - Holiday & Vacation	725,852	576,023	(149,829)	(26.01%)	1,163,987
51071000 - Sick	248,454	234,957	(13,497)	(5.74%)	474,784
51081000 - Sick - Part Time	0	16,315	16,315	100.00%	32,652
51091000 - Missed Meal Penalty	18,335	11,792	(6,543)	(55.49%)	23,678
51101000 - Temporary Help	20,923	5,866	(15,057)	(256.69%)	11,754
51981000 - Compensation Accrual	(95,445)	0	95,445	0.00%	0
Total Employee Compensation	8,429,515	9,214,484	784,969	8.52%	18,619,606

Compensation Related

52411000 - F.I.C.A.	632,982	692,223	59,241	8.56%	1,387,709
52421000 - F.U.I.	18,320	20,699	2,379	11.49%	20,849
52431000 - S.U.I.	125,228	133,615	8,387	6.28%	133,967
52441000 - Union Medical	534,523	546,010	11,487	2.10%	1,092,021
52451000 - Workers' Compensation Insurance	368,517	419,634	51,117	12.18%	847,839
52461000 - Non Union Medical & Life Insurance	667,411	658,326	(9,084)	(1.38%)	1,316,652
52471000 - Union Retirement Plan	115,494	94,696	(20,797)	(21.96%)	190,962

Golden Rain Foundation of Laguna Woods
Operating Statement
6/30/2020
GOLDEN RAIN FOUNDATION

	Actual	Budget	YEAR TO DATE VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
52481000 - Non-Union Retirement Plan	140,060	231,942	91,882	39.61%	469,004
52981000 - Compensation Related Accrual	(18,454)	0	18,454	0.00%	0
Total Compensation Related	2,584,081	2,797,146	213,065	7.62%	5,459,002
Materials and Supplies					
53001000 - Materials & Supplies	667,280	833,400	166,119	19.93%	1,508,161
53003000 - Materials Direct	30,275	0	(30,275)	0.00%	0
53003500 - Materials Direct - Grf	113,745	181,476	67,731	37.32%	363,077
53004000 - Freight	23,281	19,158	(4,123)	(21.52%)	38,443
Total Materials and Supplies	834,582	1,034,034	199,452	19.29%	1,909,681
Cost of Goods Sold					
53101000 - Cost Of Sales - Warehouse	1,810	5,142	3,332	64.80%	10,310
53101500 - Cost Of Sales - Pro Shop	38,393	72,996	34,603	47.40%	146,000
53102000 - Cost Of Sales - Alcohol	3,935	9,996	6,061	60.64%	20,000
53103400 - Cost Of Sales - Fuel & Oil	40,831	0	(40,831)	0.00%	0
53103500 - Earthquake Materials	0	7,500	7,500	100.00%	15,000
Total Cost of Goods Sold	85,843	95,634	9,791	10.24%	191,310
Community Events					
53201000 - Community Events	118,177	200,465	82,288	41.05%	457,006
Total Community Events	118,177	200,465	82,288	41.05%	457,006
Utilities and Telephone					
53301000 - Electricity	301,584	414,070	112,486	27.17%	904,700
53301500 - Sewer	31,823	34,918	3,095	8.86%	77,015
53302000 - Water	252,784	272,913	20,129	7.38%	699,158
53302500 - Trash	105,717	98,030	(7,688)	(7.84%)	196,178
53303500 - Gas	94,760	131,190	36,430	27.77%	212,140
53304000 - Telephone	152,557	131,502	(21,055)	(16.01%)	263,008
Total Utilities and Telephone	939,226	1,082,623	143,397	13.25%	2,352,199
Fuel and Oil					
53304500 - Fuel & Oil For Vehicles	183,431	260,796	77,365	29.66%	521,600
Total Fuel and Oil	183,431	260,796	77,365	29.66%	521,600
Legal Fees					
53401500 - Legal Fees	122,033	173,757	51,724	29.77%	347,530
Total Legal Fees	122,033	173,757	51,724	29.77%	347,530
Professional Fees					
53402000 - Audit & Tax Preparation Fees	114,000	108,000	(6,000)	(5.56%)	132,000
53402500 - Payroll System Fees	74,693	75,000	307	0.41%	150,000
53403500 - Consulting Fees	140,119	213,285	73,166	34.30%	435,744
53404500 - Fees	3,500	3,000	(500)	(16.67%)	6,000
Total Professional Fees	332,312	399,285	66,973	16.77%	723,744
Equipment Rental					
53501500 - Equipment Rental/Lease Fees	117,832	110,822	(7,010)	(6.33%)	221,669
Total Equipment Rental	117,832	110,822	(7,010)	(6.33%)	221,669
Outside Services					
53601000 - Bank Fees	30,558	22,249	(8,309)	(37.35%)	44,500
53601500 - Credit Card Transaction Fees	85,266	85,032	(234)	(0.28%)	170,132
53602000 - Merchant Account Fees	3,387	9,012	5,625	62.42%	18,073
53602500 - Licensing Fees	3,500	11,196	7,696	68.74%	22,400
53603000 - Permit Fees	0	3,492	3,492	100.00%	7,000
54603500 - Outside Services CC	10,157	24,996	14,839	59.36%	50,000
53704000 - Outside Services	694,092	928,919	234,827	25.28%	1,874,130
Total Outside Services	826,960	1,084,896	257,936	23.78%	2,186,235
Repairs and Maintenance					
53701000 - Equipment Repair & Maint	243,129	175,511	(67,618)	(38.53%)	454,356
53702000 - Street Repair & Maint	0	498	498	100.00%	1,000
53702500 - Building Repair & Maint	113,393	175,788	62,395	35.49%	350,448
53703000 - Elevator /Lift Maintenance	4,709	5,538	829	14.97%	11,098
53703500 - Water Softener	2,035	1,574	(461)	(29.29%)	3,622

Golden Rain Foundation of Laguna Woods
Operating Statement
6/30/2020
GOLDEN RAIN FOUNDATION

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Total Repairs and Maintenance	363,266	358,909	(4,356)	(1.21%)	820,524
Other Operating Expense					
53604000 - Pest Control Fees	3,478	2,458	(1,020)	(41.51%)	52,842
53801000 - Mileage & Meal Allowance	2,278	7,141	4,862	68.09%	14,152
53801500 - Travel & Lodging	1,579	7,688	6,109	79.47%	13,289
53802000 - Uniforms	53,959	63,861	9,902	15.51%	126,606
53802500 - Dues & Memberships	5,298	8,507	3,208	37.71%	13,805
53803000 - Subscriptions & Books	4,011	7,100	3,090	43.52%	14,209
53803500 - Training & Education	15,849	49,469	33,620	67.96%	105,914
53804000 - Staff Support	3,890	40,828	36,937	90.47%	96,010
53901000 - Benefit Administrative Fees	820	1,998	1,178	58.97%	4,000
53901500 - Volunteer Support	663	2,560	1,897	74.11%	16,129
53902000 - Physical Examinations	9,610	21,642	12,032	55.60%	41,120
53902500 - Recruiting Fees	34,887	74,994	40,107	53.48%	150,000
53903000 - Safety	23,567	51,544	27,977	54.28%	110,636
54001000 - Board Relations	2,675	9,486	6,811	71.80%	18,980
54001500 - Public Relations	14,299	1,248	(13,051)	(1045.76%)	2,500
54002000 - Postage	14,894	10,747	(4,147)	(38.59%)	21,495
54002500 - Filing Fees / Permits	39,855	40,930	1,075	2.63%	66,821
54502500 - Cable Promotions	0	1,746	1,746	100.00%	3,500
Total Other Operating Expense	231,613	403,946	172,333	42.66%	872,007
Income Taxes					
54301000 - State & Federal Income Taxes	0	12,498	12,498	100.00%	25,000
Total Income Taxes	0	12,498	12,498	100.00%	25,000
Property and Sales Tax					
54301500 - State & Local Taxes	74,546	51,078	(23,468)	(45.95%)	102,200
54302000 - Property Taxes	1,576	132	(1,444)	(1093.59%)	2,510
Total Property and Sales Tax	76,122	51,210	(24,912)	(48.65%)	104,710
Insurance					
54401000 - Hazard & Liability Insurance	813,968	627,125	(186,843)	(29.79%)	1,254,252
54401500 - D&O Liability	28,671	29,761	1,089	3.66%	59,523
54402000 - Property Insurance	69,043	47,787	(21,257)	(44.48%)	95,574
54402500 - Auto Liability Insurance	621	6,498	5,877	90.45%	13,000
54403000 - General Liability Insurance	1,210	1,800	590	32.78%	3,600
54403500 - Property Damage	0	4,998	4,998	100.00%	10,000
Total Insurance	913,514	717,968	(195,546)	(27.24%)	1,435,949
Cable Programming/Franchise					
54501000 - Cable - Programming Fees	1,767,651	1,749,996	(17,655)	(1.01%)	3,500,000
54501500 - Cable - Copyright Fees	0	33,498	33,498	100.00%	67,000
54502000 - Cable - City of Laguna Woods Franchise Fees	127,667	145,824	18,157	12.45%	291,648
Total Cable Programming/Franchise	1,895,317	1,929,318	34,001	1.76%	3,858,648
Investment Expense					
54201000 - Investment Expense	6,375	20,643	14,268	69.12%	41,287
Total Investment Expense	6,375	20,643	14,268	69.12%	41,287
Net Allocation to Mutuals					
48501000 - Allocated To Grf Departments	(3,140,094)	(3,503,418)	(363,325)	(10.37%)	(7,053,047)
54602500 - Allocated Expenses	1,649,607	1,928,875	279,268	14.48%	3,891,925
Total Net Allocation To Mutuals	(1,490,487)	(1,574,543)	(84,056)	(5.34%)	(3,161,122)
Uncollectible Accounts					
54602000 - Bad Debt Expense	0	7,614	7,614	100.00%	15,250
Total Uncollectible Accounts	0	7,614	7,614	100.00%	15,250
(Gain)/Loss on Sale or Trade					
54101000 - (Gain)/Loss - Warehouse Sales	(26,625)	(33,750)	(7,125)	(21.11%)	(67,500)
54101500 - (Gain)/Loss On Investments	77,940	0	(77,940)	0.00%	0
Total (Gain)/Loss on Sale or Trade	51,314	(33,750)	(85,064)	(252.04%)	(67,500)
Depreciation and Amortization					
55001000 - Depreciation And Amortization	2,428,547	2,428,547	0	0.00%	2,428,547
Total Depreciation and Amortization	2,428,547	2,428,547	0	0.00%	2,428,547

Golden Rain Foundation of Laguna Woods
Operating Statement
6/30/2020
GOLDEN RAIN FOUNDATION

	<u>Actual</u>	<u>YEAR TO DATE Budget</u>	<u>VAR\$ B/(W)</u>	<u>VAR% B/(W)</u>	<u>TOTAL BUDGET</u>
Total Expenses	<u>19,049,575</u>	<u>20,776,301</u>	<u>1,726,726</u>	<u>8.31%</u>	<u>39,362,883</u>
Excess of Revenues Over Expenses	<u>\$2,746,469</u>	<u>\$1,582,406</u>	<u>\$1,164,064</u>	<u>73.56%</u>	<u>\$5,348,473</u>

Golden Rain Foundation of Laguna Woods
Balance Sheet - Preliminary
6/30/2020

		<u>Current Month End</u>	<u>Prior Year December 31</u>
	Assets		
1	Cash and cash equivalents	\$3,668,922	\$3,361,036
2	Non-discretionary investments	2,432,025	2,039,339
3	Discretionary investments	19,731,136	19,046,693
4	Receivable/(Payable) from mutuals	(2,198,670)	(1,999,262)
5	Accounts receivable and interest receivable	1,332,247	1,393,438
6	Operating supplies	988,450	1,018,586
7	Prepaid expenses and deposits	1,343,836	1,511,538
8	Property and equipment	138,056,963	135,117,337
9	Accumulated depreciation property and equipment	(78,707,986)	(76,302,539)
10	Intangible assets, net	212,882	235,982
11	Total Assets	<u>\$86,859,805</u>	<u>\$85,422,148</u>
	Liabilities and Fund Balances		
	Liabilities:		
12	Accounts payable and accrued expenses	\$713,900	\$2,625,150
13	Accrued compensation and related costs	4,000,735	3,394,334
14	Deferred income	609,455	613,419
15	Total liabilities	<u>\$5,324,091</u>	<u>\$6,632,903</u>
	Fund balances:		
16	Fund balance prior years	78,789,245	77,869,008
17	Change in fund balance - current year	2,746,469	920,237
18	Total fund balances	<u>81,535,714</u>	<u>78,789,245</u>
19	Total Liabilities and Fund Balances	<u>\$86,859,805</u>	<u>\$85,422,148</u>

Golden Rain Foundation of Laguna Woods
Fund Balance Sheet - Preliminary
6/30/2020

		<u>Operating Fund</u>	<u>Facilities Fund</u>	<u>Equipment Fund</u>	<u>Contingency Fund</u>	<u>Trust Facilities Fee Fund</u>	<u>Total</u>
Assets							
1	Cash and cash equivalents	\$3,668,922					\$3,668,922
2	Non-discretionary investments	2,432,025					2,432,025
3	Discretionary investments		10,089,753	3,446,793	652,720	5,541,870	19,731,136
4	Receivable/(Payable) from mutuals	(2,198,670)					(2,198,670)
5	Receivable/(Payable) from operating fund	(3,286,581)	1,110,170	(1,638,807)	330,173	3,485,045	
6	Accounts receivable and interest receivable	1,332,247					1,332,247
7	Operating supplies	988,450					988,450
8	Prepaid expenses and deposits	1,343,836					1,343,836
9	Property and equipment	129,823,482	4,966,050	3,188,735	78,696		138,056,963
10	Accumulated depreciation property and equipment	(78,707,986)					(78,707,986)
11	Intangible assets, net	212,882					212,882
12	Total Assets	<u>\$55,608,607</u>	<u>\$16,165,972</u>	<u>\$4,996,721</u>	<u>\$1,061,590</u>	<u>\$9,026,915</u>	<u>\$86,859,805</u>
Liabilities and Fund Balances							
Liabilities:							
13	Accounts payable and accrued expenses	\$497,107	\$20,895	\$195,898			\$713,900
14	Accrued compensation and related costs	4,000,735					4,000,735
15	Deferred income	609,455					609,455
16	Total liabilities	<u>\$5,107,298</u>	<u>\$20,895</u>	<u>\$195,898</u>			<u>\$5,324,091</u>
Fund balances:							
17	Fund balance prior years	48,331,382	17,115,274	5,257,646	707,191	7,377,752	78,789,245
18	Change in fund balance - current year	(1,184,071)	354,170	1,572,808	354,398	1,649,164	2,746,469
19	Fund transfers	3,353,998	(1,324,368)	(2,029,631)			
20	Total fund balances	<u>50,501,309</u>	<u>16,145,077</u>	<u>4,800,823</u>	<u>1,061,590</u>	<u>9,026,915</u>	<u>81,535,714</u>
21	Total Liabilities and Fund Balances	<u>\$55,608,607</u>	<u>\$16,165,972</u>	<u>\$4,996,721</u>	<u>\$1,061,590</u>	<u>\$9,026,915</u>	<u>\$86,859,805</u>

Golden Rain Foundation of Laguna Woods
Changes in Fund Balances - Preliminary
6/30/2020

	<u>Operating Fund</u>	<u>Facilities Fund</u>	<u>Equipment Fund</u>	<u>Contingency Fund</u>	<u>Trust Facilities Fee Fund</u>	<u>Total</u>
Revenues:						
Assessments:						
1 Operating	\$13,877,146					\$13,877,146
2 Additions to restricted funds			1,451,904	382,080		1,833,984
3 Total assessments	<u>13,877,146</u>		<u>1,451,904</u>	<u>382,080</u>		<u>15,711,130</u>
Non-assessment revenues:						
4 Trust facilities fees					1,450,000	1,450,000
5 Golf green fees	516,040					516,040
6 Golf operations	100,933					100,933
7 Merchandise sales	124,237					124,237
8 Clubhouse rentals and event fees	157,827					157,827
9 Rentals	71,357					71,357
10 Broadband services	2,502,857					2,502,857
11 Interest income	90	99,204	30,968	5,128	55,775	191,166
12 Unrealized gain/(loss) on AFS investments		300,890	102,788	19,465	165,266	588,409
13 Miscellaneous	382,091					382,091
14 Total non-assessment revenue	<u>3,855,431</u>	<u>400,094</u>	<u>133,756</u>	<u>24,593</u>	<u>1,671,041</u>	<u>6,084,915</u>
15 Total revenue	<u>17,732,576</u>	<u>400,094</u>	<u>1,585,660</u>	<u>406,673</u>	<u>1,671,041</u>	<u>21,796,045</u>
Expenses:						
16 Employee compensation and related	11,013,596					11,013,596
17 Materials and supplies	835,688		(1,105)			834,582
18 Cost of goods sold	84,968					84,968
19 Rental unit and guest suite direct costs	875					875
20 Community Events	118,177					118,177
21 Utilities and telephone	939,226					939,226
22 Fuel and oil	183,431					183,431
23 Legal fees	122,033					122,033
24 Professional fees	282,444			49,868		332,312
25 Equipment rental	117,832					117,832
26 Outside services	826,960					826,960
27 Repairs and maintenance	363,266					363,266
28 Other Operating Expense	231,763	(150)				231,613
29 Property and sales tax	76,122					76,122
30 Insurance	913,514					913,514
31 Cable Programming/Copyright/Franchise	1,895,317					1,895,317
32 Investment expense		3,473	1,084	177	1,641	6,375

Golden Rain Foundation of Laguna Woods
Changes in Fund Balances - Preliminary
6/30/2020

		Operating Fund	Facilities Fund	Equipment Fund	Contingency Fund	Trust Facilities Fee Fund	Total
33	(Gain)/loss on sale or trade	(26,625)	42,600	12,873	2,230	20,236	51,314
34	Depreciation and amortization	2,428,547					2,428,547
35	Net allocations to mutuals	(1,490,487)					(1,490,487)
36	Total expenses	18,916,648	45,923	12,852	52,275	21,877	19,049,575
37	Excess of revenues over expenses	(\$1,184,071)	\$354,170	\$1,572,808	\$354,398	\$1,649,164	\$2,746,469
38	Excluding unrealized gain/(loss) and depreciation	\$1,244,476	\$53,280	\$1,470,020	\$334,933	\$1,483,898	\$4,586,608

**GOLDEN RAIN FOUNDATION
NON-DISCRETIONARY ACCOUNT HELD BY BANK OF AMERICA
SCHEDULE OF INVESTMENTS
6/30/20**

I.D. NO.	DESCRIPTION	STATED RATE	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECT. YIELD	ORIGINAL COST	ANNUALIZED YTD YIELD *	BOOK VALUE	6/30/2020 MARKET VALUE	UNREALIZED GAIN/(LOSS)
91279SZ3	BANK OF AMERICA INTEREST SAVINGS U.S. TREASURY NOTE	0.70% 0.00%	05-15-20	07-16-20	\$1,432,145.89 1,000,000.00	0.00%	\$1,432,145.89 999,879.44		999,969.86	\$1,432,145.89 999,947.00	\$0.00 (\$22.86)
TOTAL FOR NON-DISCRETIONARY INVESTMENTS					<u>\$2,432,145.89</u>		<u>\$2,432,025.33</u>	0.26%	<u>\$999,969.86</u>	<u>\$2,432,092.89</u>	<u>(\$22.86)</u>

*Yield is based on all investments held during the year

**GOLDEN RAIN FOUNDATION
DISCRETIONARY ACCOUNT - SAGEVIEW/FIDELITY
SCHEDULE OF INVESTMENTS
6/30/20**

I.D. NO.	DESCRIPTION	STATED RATE	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECT. YIELD	ORIGINAL COST	ANNUALIZED YTD YIELD *	BOOK VALUE	6/30/2020 MARKET VALUE	UNREALIZED GAIN/(LOSS)
	FIDELITY GOVT CASH RESERVES				\$ 31,844.20		\$ 31,844.20		\$ 31,844.20	\$ 31,844.20	\$0.00
92206C870	VCIT Vanguard Corp Bond Index	0.00%	12-17-19	-	1,426,199.41	0.00%	1,426,199.41		1,426,199.41	1,482,376.34	\$56,176.93
31635V216	FUMBX Fidelity Treas Bond Index	0.00%	12-13-19	-	5,700,604.31	0.00%	5,700,604.31		5,700,604.31	5,903,340.49	\$202,736.18
31635V257	FUAMX Fidelity Treas Bond Index	0.00%	12-13-19	-	4,940,638.39	0.00%	4,940,638.39		4,940,638.39	5,128,818.34	\$188,179.95
922031851	VFIRX Vanguard Treas Admiral	0.00%	12-13-19	-	958,632.07	0.00%	958,632.07		958,632.07	984,786.50	\$26,154.43
92206C607	VSCSX Vanguard Corp Bond Index	0.00%	12-13-19	-	1,450,683.76	0.00%	1,450,683.76		1,450,683.76	1,475,200.75	\$24,516.99
92206C755	VMBSX Vanguard Sec Index Admiral	0.00%	12-13-19	-	4,618,843.76	0.00%	4,618,843.76		4,618,843.76	4,724,769.00	\$105,925.24
TOTAL FOR DISCRETIONARY INVESTMENTS					<u>\$19,127,445.90</u>		<u>\$19,127,445.90</u>	1.82%	<u>\$19,127,445.90</u>	<u>\$19,731,135.62</u>	<u>\$603,689.72</u>
TOTAL INVESTMENTS					<u>\$ 21,559,591.79</u>		<u>\$ 21,559,471.23</u>	1.69%			

*Yield is based on all investments held during the year

Golden Rain Foundation & Trust Reserve Expenditures Report

EQUIPMENT FUND

Period Ending: 6/30/2020

		BUDGET	EXPENDITURES	
ITEM	RESOLUTION DATE	TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
2015				
JS150070000 - PAC Walkthrough Items	1/6/2015	150,000	4,991	145,009
2016				
JS16023E001 - Performing Arts Center	6/7/2016	600,000	264,003	335,997
JS16023E012 - EMS Upgrades	6/7/2016	80,000	79,921	0
2017				
JP170800000 - PAC Appliances	9/6/2016	13,000	0	13,000
JP171100000 - Dynamics CRM Software	9/6/2016	500,000	182,712	317,288
2018				
JP180100000 - Cable Inspection/Repair	9/5/2017	100,000	102,441	0
JP180400000 - CH 1 Fitness	9/5/2017	185,000	39,790	145,210
JP182900000 - Microsoft AX 2012 License	9/5/2017	130,000	123,218	6,782
JP183300000 - Gates 1, 2, 3 and 4 - United Technology	9/5/2017	333,000	305,307	27,693
JP183500000 - Gates 7, 8, 9 and 14 - Third Technology	9/5/2017	367,000	313,233	53,767
JP185000000 - PAC Projector	9/5/2017	60,000	43,160	16,840
JS18040E000 - Gate 10 Renovation	9/4/2018	80,000	71,559	8,441
2019				
JP190020000 - PAC Sound Mixer	9/4/2018	25,000	0	25,000
JP190040000 - Transit Cargo Vans (7)	9/4/2018	301,800	266,166	0
JP190050000 - Pickups (9)	9/4/2018	370,800	349,921	0
JP190060000 - Bus ADA (4)	9/4/2018	440,000	351,172	88,828
JP190070000 - Utility Vehicles (9)	9/4/2018	150,750	145,470	5,280
JP190090000 - Add: Transit Passenger Vans (4)	9/4/2018	172,400	172,409	0
JP190150000 - Security Equipment	9/4/2018	105,000	0	105,000

* Incurred to Date

Golden Rain Foundation & Trust Reserve Expenditures Report

EQUIPMENT FUND

Period Ending: 6/30/2020

ITEM	RESOLUTION DATE	BUDGET	EXPENDITURES	
		TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
JP190300000 - Set Top Boxes	9/4/2018	300,000	262,093	37,907
JP190310000 - Signal Receivers and Transcoders	9/4/2018	25,000	23,092	0
JP190330000 - Misc Equipment	9/4/2018	100,000	85,595	0
JP190340000 - Service Center Generator	9/4/2018	150,000	0	150,000
JP190370000 - CH 2, 4, 5 and 6 Pool Furniture	9/4/2018	130,000	85,266	44,734
JP190390000 - Pool Covers for Pools 1, 2, 5 and 6	9/4/2018	18,000	0	18,000
JP190400000 - Laser Lawn Mowers (10)	9/4/2018	90,000	89,299	0
JP190420000 - Records Management System	9/4/2018	60,000	63,800	0
JP190440000 - CH 5 Piano Refinishing	9/4/2018	12,000	0	12,000

2020

JP200010000 - Tub Grinder	9/3/2019	650,000	688,325	0
JP200020000 - Pickup Trucks (9)	9/3/2019	374,000	0	374,000
JP200030000 - Telehandler Lifts (2)	9/3/2019	210,000	208,363	0
JP200040000 - Backhoe	9/3/2019	120,000	61,183	58,817
JP200050000 - Utility Vehicles (8)	9/3/2019	120,000	100,124	19,876
JP200060000 - Stake Bed Truck	9/3/2019	110,000	0	110,000
JP200070000 - Brush Grinder/Chipper	9/3/2019	94,000	98,081	0
JP200080000 - Security Vehicles (2)	9/3/2019	64,000	0	64,000
JP200090000 - Van	9/3/2019	35,000	0	35,000
JP200100000 - Steam Roller	9/3/2019	10,000	0	0
JP200110000 - Add: Electric/Hybrid Vehicles (4)	9/3/2019	150,000	0	150,000
JP200130000 - Add: Security Vehicle	9/3/2019	32,000	0	32,000
JP200140000 - Add: Van	9/3/2019	30,000	0	30,000
JP200210000 - Transfer Switches for CH 4 & CH 6	9/3/2019	100,000	0	100,000
JP200220000 - Clubhouse Camera Installation	9/3/2019	75,000	0	75,000
JP200230000 - Portable Radios	9/3/2019	10,000	9,964	0

* Incurred to Date

Golden Rain Foundation & Trust Reserve Expenditures Report

EQUIPMENT FUND

Period Ending: 6/30/2020

ITEM	RESOLUTION DATE	BUDGET	EXPENDITURES	
		TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
JP200240000 - Speed Monitoring Devices (2)	9/3/2019	10,000	9,982	0
JP200250000 - Set Top Boxes	9/3/2019	300,000	0	300,000
JP200260000 - Head End UPS and Power Conditioner	9/3/2019	120,000	125,450	0
JP200270000 - Centralized Irrigation System	9/3/2019	100,000	3,000	97,000
JP200280000 - 48" Lazer Lawn Mowers (5)	9/3/2019	65,000	61,720	0
JP200290000 - Mini Skid-Steer Loaders (2)	9/3/2019	40,000	0	40,000
JP200300000 - Utility Tractor w/ Loader (2)	9/3/2019	36,000	0	36,000
JP200310000 - Mowers w/ Catch Basket (2)	9/3/2019	35,000	27,903	0
JP200320000 - Mini Skid-Steer Trencher	9/3/2019	26,000	0	26,000
JP200330000 - Root Cutter	9/3/2019	16,000	0	16,000
JP200340000 - 60" Lazer Lawn Mower	9/3/2019	14,000	11,237	0
JP200350000 - Hydraulic Sprayer	9/3/2019	10,000	0	10,000
JP200360000 - Gas Power Sprayer	9/3/2019	5,000	0	5,000
JP200400000 - Lawn Bowling Patio Furniture	9/3/2019	10,000	5,792	4,208
JP200420000 - Miscellaneous Equipment	9/3/2019	50,000	16,055	33,945
JP200430000 - MS Office Productivity Suite	9/3/2019	150,000	148,775	0
JP200440000 - Dayforce - Open Enrollment Module	9/3/2019	9,000	0	0
JP200450000 - Dayforce - Onboarding Module	9/3/2019	7,000	0	7,000
JP200480000 - CH 4 Bench Top Chairs	9/3/2019	35,600	0	35,600
JP200500000 - CH 4 Workshop Chairs	9/3/2019	26,800	0	26,800
JP200530000 - CH 4 Sewing Machines (16)	9/3/2019	10,400	0	10,400
JP200540000 - Mower - Riding Tee	9/3/2019	40,000	41,682	0
JP200550000 - Greens Aerator	9/3/2019	30,000	25,020	0
JP200560000 - Tow-Behind Spreader	9/3/2019	18,000	17,236	0
JP200570000 - Turbine Blower	9/3/2019	15,000	8,456	0
JP200580000 - Collection Mower	9/3/2019	15,000	14,930	0

* Incurred to Date

Golden Rain Foundation & Trust Reserve Expenditures Report
EQUIPMENT FUND
Period Ending: 6/30/2020

ITEM	RESOLUTION DATE	BUDGET	EXPENDITURES	
		TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
JP200590000 - Turf Equipment Lift	9/3/2019	10,000	8,033	1,967
JP200610000 - CH 7 Lobby Furniture	9/3/2019	15,000	0	15,000
JP200620000 - CH 7 Commercial Appliances	9/3/2019	15,000	0	15,000
JP200630000 - CH 7 Patio Furniture	9/3/2019	10,000	0	10,000
JP200640000 - CH 7 Commercial Dishwasher	9/3/2019	7,000	0	7,000
JP200650000 - CH 7 Sound Systems	9/3/2019	6,100	0	6,100
JP200670000 - CH 6 Commercial Dishwasher	9/3/2019	7,000	0	7,000
JP200700000 - CH 5 Patio Furniture/Benches	9/3/2019	20,000	0	20,000
JS20001E000 - Gate 11 System Access Technology	1/7/2020	80,000	60,197	19,803
JS200070000 - Replacement of Cable Modem Term, System	1/7/2020	375,000	390,559	0
JS200150000 - AX Software Modification	3/4/2020	32,000	25,369	6,632
JS200220000 - Emergency Radio Equipment	5/5/2020	11,000	0	11,000
Total Equipment Fund		\$9,014,650	\$5,592,055	\$3,372,924

* Incurred to Date

* Incurred to Date

Golden Rain Foundation & Trust Reserve Expenditures Report

FACILITIES & TRUST FUNDS

Period Ending: 6/30/2020

		BUDGET	EXPENDITURES	
ITEM	RESOLUTION DATE	TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
2014				
JS140400000 - Comm Ctr Mechanical & Electrical System	8/5/2014	533,400	523,746	0
2016				
JS16023F005 - LED Lighting	6/7/2016	600,000	489,510	110,490
JS16023F006 - Garden Center 1 & 2 Renovation	6/7/2016	400,000	396,796	3,204
JS16023F010 - Call Center	6/7/2016	122,500	0	122,500
2017				
JP172000000 - Pool 1 Maintenance	9/6/2016	12,000	0	12,000
JP172700000 - PAC HVAC System	9/6/2016	300,000	0	300,000
JP172800000 - PAC Stage/Safety Improvements	9/6/2016	728,000	346,220	381,780
JP173300000 - Clubhouse 6 HVAC System	9/6/2016	104,000	103,997	0
JP173600000 - Community Center Entrance Air Lock	9/6/2016	98,000	27,513	70,487
2018				
JP180500000 - CH 1 HVAC	9/5/2017	350,000	0	350,000
JP180900000 - CH 1 Renovation Assessment	9/5/2017	80,000	82,166	0
JP181400000 - CH 4 Maintenance	9/5/2017	91,000	52,731	38,269
JP181500000 - CH 4 Pool Deck Rebuild	9/5/2017	62,000	51,945	10,055
JP182500000 - Community Center HVAC	9/5/2017	450,000	448,411	0
JP182600000 - Community Center Remodel	9/5/2017	750,000	128,738	150,000
JP183100000 - Energy Management System	9/5/2017	150,000	150,000	0
JP183200000 - Gates 1, 2, 3 and 4 - United Renovation	9/5/2017	440,000	395,480	0
JP183400000 - Gates 7, 8, 9 and 14 - Third Renovation	9/5/2017	440,000	379,970	0

* Incurred to Date

Golden Rain Foundation & Trust Reserve Expenditures Report

FACILITIES & TRUST FUNDS

Period Ending: 6/30/2020

ITEM	RESOLUTION DATE	BUDGET	EXPENDITURES	
		TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
JP183800000 - Golf Netting at Garden Center 1	9/5/2017	138,000	0	138,000
JP185100000 - Service Center Radiant Heaters	9/5/2017	50,000	0	50,000
JS180300000 - Funding Community Center HVAC	7/3/2018	447,163	385,186	0
JS18040F000 - Gate 10 Renovation	9/4/2018	110,000	75,918	34,083
2019				
JP190010000 - PAC Renovation - Phase 1	10/2/2018	2,000,000	12,375	1,987,625
JP190140000 - Security Operations/Dispatch/EOC	10/2/2018	1,000,000	13,113	0
JP190160000 - Gate Replacements - Main Svc Ctr Entry	10/2/2018	92,000	84,390	0
JP190170000 - Gate Replacements - RV Lot B	10/2/2018	92,000	82,765	0
JP190190000 - Gate 16 Driving Range Improvements	10/2/2018	500,000	52,023	447,977
JP190210000 - Golf Facility Renovation	10/2/2018	150,000	60,913	89,087
JP190260000 - Asphalt Paving Overlay	10/2/2018	723,000	715,158	0
JP190280000 - Asphalt Paving Repairs	10/2/2018	200,000	200,000	0
JP190290000 - Fiber Network Calibration	10/2/2018	105,000	0	105,000
JP190320000 - Miscellaneous Projects	10/2/2018	250,000	102,592	147,408
JP190350000 - Replace Welding Shop	10/2/2018	100,000	22,535	77,465
JP190360000 - Dumping Area Ramp Modifications	10/2/2018	35,000	0	35,000
JP190410000 - Tennis Building	10/2/2018	75,000	0	75,000
JS19007F001 - New Code Compliant Chemical Storage Facilities	1/2/2019	175,000	138,512	36,488
JS19030F001 - CH 4 Pool Deck Rebuild	7/2/2019	187,342	175,296	12,046
JS19032F001 - Service Center Radiant Heaters	7/10/2019	25,932	0	25,932
JS19034F001 - Tennis Center Building Renovation	8/6/2019	72,638	1,795	70,843

2020

Golden Rain Foundation & Trust Reserve Expenditures Report

FACILITIES & TRUST FUNDS

Period Ending: 6/30/2020

ITEM	RESOLUTION DATE	BUDGET	EXPENDITURES	
		TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
JP200150000 - Asphalt Paving and Sealcoat Programs	9/3/2019	811,700	2,500	809,200
JP200160000 - Parkway Concrete Repairs	9/3/2019	200,000	0	200,000
JP200170000 - Maintenance Parking Lot Lighting	9/3/2019	250,000	0	250,000
JP200180000 - LED Walkway Lighting - CH 1,2,3,4 & 5	9/3/2019	200,000	52,416	147,584
JP200190000 - Tennis Court LED Lighting	9/3/2019	50,000	0	0
JP200200000 - Shepherd's Crook - Gate 3	9/3/2019	240,000	24,600	0
JP200370000 - Charging Stations	9/3/2019	75,000	49,907	0
JP200380000 - Equestrian Turf Renovation	9/3/2019	50,000	0	50,000
JP200390000 - Gymnasium Wall Padding	9/3/2019	45,000	0	45,000
JP200410000 - Miscellaneous Projects	9/3/2019	125,000	0	125,000
JP200460000 - Community Center Stucco Flashing	9/3/2019	120,000	6,300	113,700
JP200470000 - Community Center Parking Study	9/3/2019	25,000	0	0
JP200490000 - CH 4 Lapidary Exhaust Vent	9/3/2019	30,000	0	30,000
JP200510000 - CH 4 Metal Roof Cover	9/3/2019	25,000	0	0
JP200520000 - CH 4 Sewing Room Flooring	9/3/2019	13,200	0	13,200
JP200600000 - Coat/Storage Remodel	9/3/2019	25,000	0	0
JP200660000 - CH 6 Video Projector Installation	9/3/2019	30,000	0	30,000
JP200680000 - CH 1 Pool & Spa Plastering	9/3/2019	30,000	0	30,000
JP200690000 - CH 2 Lawn Bowling Roof	9/3/2019	30,000	0	0
JS20001F000 - Gate 11 Renovation	9/3/2019	110,000	24	109,976
Total Facilities Fund		\$14,723,875	\$5,835,539	\$6,834,399

* Incurred to Date

Golden Rain Foundation & Trust Reserve Expenditures Report
CONTINGENCY FUND
Period Ending: 6/30/2020

		BUDGET	EXPENDITURES	
ITEM	RESOLUTION DATE	TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
2018				
JS180270000 - Equipment Wash-Down Facility	6/5/2018	100,000	78,696	21,304
JS20010B000 - Independent Strategic Review - Broadband	2/4/2020	50,000	0	50,000
JS200240000 - NPDES Compliant Equipment Wash-Down	6/5/2018	174,837	0	174,837
Total Contingency Fund		\$324,837	\$78,696	\$246,141

* Incurred to Date

Statement of Revenue & Expense Variance Report - Preliminary

as of June 30, 2020

SUMMARY

For the year-to-date period ending June 30, 2020, Golden Rain Foundation operations were better than budget by \$1,164K, including \$1,317K due to closure of facilities during the COVID-19 pandemic and \$302K due to timing. Explanations for categories with significant variances are provided below.

REVENUE

- **Trust Facilities Fees** [Line 4](#) – (\$407K) Unfavorable variance due to fewer manors sold; revenue generated from the \$5,000 transfer fee is 22% lower than anticipated. The Community had 304 resales versus a budget of 372; compared to 383 in 2019 for the same period.
- **Golf Green Fees** [Line 5](#) – (\$241K) Unfavorable due to closure of facilities on March 12 due to the COVID-19 pandemic. Golf facilities re-opened on May 11 and are operating at 78% capacity due to social distancing requirements.
- **Clubhouse Rentals** [Line 8](#) – (\$177K) Unfavorable due to closure of facilities on March 12 due to the COVID-19 pandemic.
- **Broadband Services** [Line 10](#) – (\$56K) Unfavorable variance due to less ad insertion and premium channel revenue; partially offset by increased high speed internet and advertising revenue. Due to the covid-19 virus, non-essential companies have been reluctant to spend on advertising.
- **Unrealized Gain/(Loss) on AFS Investments** [Line 12](#) – \$588K Favorable variance due to reporting of Unrealized Gain on Available for Sale Investments. An entry is made monthly to reflect investment market conditions, which fluctuate.
- **Miscellaneous Revenue** [Line 13](#) – (\$207K) Unfavorable variance due to less fees collected during facility closures since mid-March, including non-resident parking fees, late fees, class fees, auto decal fees, photo copy fees, bridge room guest fees, and sponsorships; offset by higher resident violations.

EXPENSE

- **Employee Compensation and Related** [Line 16](#) – \$998K Favorable variance due to the furlough of employees during COVID-19 pandemic. Impacted areas were primarily in Recreation Services (Clubhouse, Administration, and Fitness); Maintenance & Construction (Facility Management), and GRF Janitorial. The variance was furthered by less participation in non-union retirement benefits.
- **Materials and Supplies** [Line 17](#) – \$199K Favorable variance in several areas of operation due to timing of expenditures. Materials requested by clubs are budgeted in January, but expenditures will occur later in the year. Additionally, many purchases delayed until facilities and services reopen.

Statement of Revenue & Expense Variance Report - Preliminary
as of June 30, 2020

- **Community Events Line 20** – \$82K Favorable variance in several areas of Recreation due to shut down of events on March 12.
- **Utilities and Telephone Line 21** – \$143K Favorable variance due to lower expenditures to date for golf course irrigation due to heavy rainfall March and April. Further, a savings occurred in electricity and natural gas due to facility closures during COVID-19 pandemic. Savings partially offset by increased data service needs, reflected in Telephone.
- **Fuel and Oil Line 22** – \$77K Favorable variance due to lower prices and less consumption of fuel due to COVID-19 pandemic for service vehicles and transportation.
- **Legal Fees Line 23** – \$52K Favorable variance due to lower expenditures to date than anticipated. The budget for legal fees is a contingency, which fluctuates from year to year.
- **Professional Fees Line 24** – \$67K Favorable variance due to the timing of consulting fees for several areas including Office of the CEO, Financial Services and Project Management.
- **Outside Services Line 26** – \$258K Favorable variance in Aquatics due to the facility closure. Pools 2 and 5 were reopened in June. The variance was furthered in Golf due to the closure, but was reopened in May. To a lesser extent, the variance was furthered in Fleet Maintenance due to fewer car wash and detailing services required.
- **Other Operating Expense Line 28** – \$171K Favorable variance due to the closure of facilities on March 12 due to the COVID-19 pandemic; primarily attributable to training, recruiting and uniforms.
- **Insurance Line 31** – (\$196K) Unfavorable variance due to higher premiums at 10/1/19 renewal for property and casualty insurance. Insurance premium increases were implemented after 2020 budget was finalized. Significant changes in market conditions, catastrophic losses including wildfires in California, and a non-renewal situation required a new layered program structure to achieve the existing limits in a tight market.
- **Net Allocation to Mutuals Fees Line 34** – (\$84K) Unfavorable variance due to fewer inter-departmental allocations than anticipated.
- **(Gain)/Loss on Sale Line 36** – (\$85K) Unfavorable variance due to realized investment loss, which partially offsets some of the unrealized gains reflected in line 12, above.